





The A-Board Project

- A-Board was founded with the aim of using boards as a tool to help entrepreneurs take strategic decisions.
- The A-Board was started in 2006 as a quasi-experiment at CBS.
- The A-board has been part of the MBA Fulltime programme since 2007.
- More than 200 companies have participated in the A-Board.
- More than 600 MBAs at CBS have been directors of A-Boards.

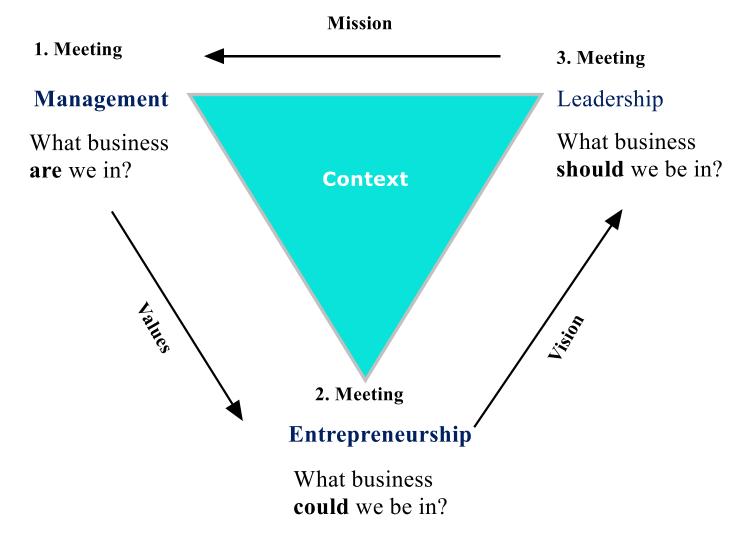


Research Approach

- Quasi-Experiment Case Study Approach
- 200+ studies
- Lead researcher part of the project (Action Research)
- Preparation of Teams Guidelines
- Observations Notes from meeting
- Documentation: Presentations, Minutes, Report A:
 Recommendations, Report B: Reflections from individuals
- Retro meetings



A-Board Approach



1. What Busines are we in?

Input: Analysis of industry, company, competitors, regulations, technology and trends

Process: Creating trust and commitment, asking questions, defining the focus of the board

Style: Interview, coaching

Output: Understanding of the entrepreneurial mindset, the business model, the status of the company, the triangulation of the venture, industry and the competition, and what the focus of the A-Board should be and expected deliverables.

2. What Business Could we be in?

Input: Trends and changes in the industry, alternative business models and directions of the company, preliminary analysis of focus area

Process: Presenting ideas and suggestions, dialogue, framing the potential recommendation

Style: Co-creation, brainstorming, mentoring and teaching

Output: New perspective on the business model and the focus of the A-Board, agreement about deliverables for the last meeting.

3. What Business Should we be in?

Input: Presentation of the analysis and the recommendations for the company.

Process: Presentation, feedback and dialogue, defining actions for the future

Style: Presentation, getting a buy-in and consulting

Output: Presentation with deliverables and actions for the company to move forward. Value created for the company.





Levels of PM

- A-Board meetings = 600
 - Exploration meetings = 200
 - Co-Creation meetings = 200
 - Recommendations meetings = 200
- A-Board Cases = 200
- A-Board Project 1996 2022

A-Board meetings

- Preparation: Design with Flexibility
- Plan: Strategy and Structure
- Process: Agile with a clear conclusion
- Output: Clear Goal and Milestone
- Learnings: Preparation and understanding, the ability to respond to changes
- Key success factors: Trust building, focus on end results

A-Board Cases

- Preparation: Focus on value creation
- Plan: Structure the whole process and plan for learning
- Process: Consistent and ongoing, keep the eye on the ball
- Output: Value creation for the company and learning for the team
- Learnings: Trust is the basis, continously framing and reframing, thinking and rethinking, creating and recreating is essence.
- Key success factors: Trust building, Retro, understanding value creation and translating it into actions

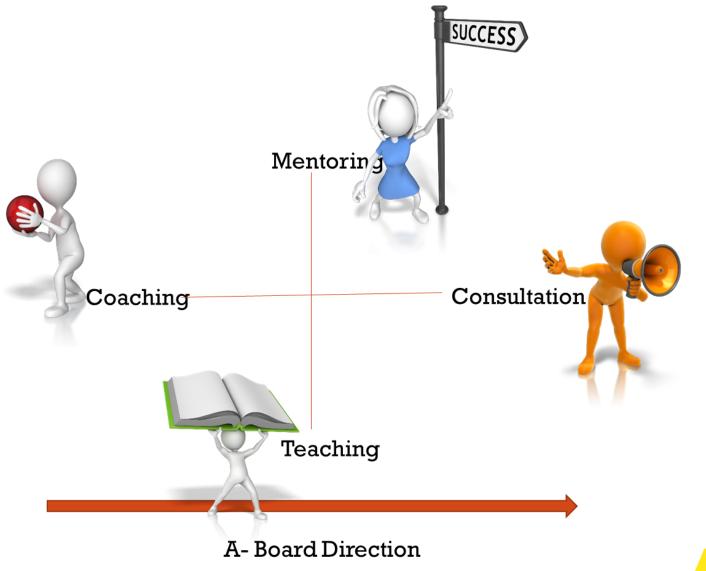


A-Board Project

- Preparation: Selling the concept to participants and stakeholders, preparing guidelines and commitment
- Plan: Clear framework but flexibility within framework
- Process: Keeping it simple and interesting
- Output: New framework for using CG for innovation and growth
- Learnings: No meeting is the same, no case is the same but the fundementals are the same.
- Key success factors: Learning, value creation, system thinking and exploration



Advisory





Learning disciplines







